The Job Spotlight

Week of August 29th to September 2nd, 2022

- ALKU
- BAM Technologies
- Battle Tested Security
- CASA Pikes Peak
- City of Pueblo
- Cox Enterprises
- Fiserv
- HGS
- Kohl's
- Lucas Group

- Optimum Healthcare
- Premier Research
- The Resource Exchange
- United Rentals
- USA Jobs Remote
- USA Jobs
- Visit Colorado Springs
- YMCA of the Pikes Peak Region



LIVE MILITARY OUTREACH Supporting Our Service Members

Information Technology

Job Openings:

Cyber Security Analyst, Systems Administrator, Information Systems Security Officer, Software Engineer, Network Engineer

Industry Desired Certifications:

Security+, Network+, CISSP, CISA

*Current or active security clearance required

Inside Sales Representative

Job Openings:

Account Management Recruiting

Job Duites:

- Source, screen, and qualify clients and consultants
- Build and maintain a book of business to support division hiring needs • Work to fulfill and exceed metrics

Engineering

Job Openings:

Electrical Engineer, Systems Engineer, Satellite Engineer, Airplane Technician

Certifications of expertise in the following areas: MBSE, CAD, EW, Image Science, Orbital Analysis, or Professional Engineer (PE)

*Current or active security clearance required

Intelligence

Job Openings:

Signals Intelligence Analyst, All-Source Analyst, Satellite Communications Operator, Geo Intelligence Analyst, Linguist/Translator

Industry Desired Certifications:

Ability to produce intelligence assessments, Analytic and/or collection management experience, IC requirements management system and procedure experience

• Collaborate with internal and external networks to promote business • Build and maintain relationships with clients and consultants

Locations:

Andover, MA Herndon, VA Charlotte, NC Nashville, TN

Perks & Benefits

- Weekly pay
- Competitive 401k match
- Military Leave Program
- Career advancement opportunities
- So much more!

Interested? Scan to Apply!

*Current or active security clearance required

Locations:

Northern Virginia Washington D.C.

Maryland

Colorado: Aurora, Denver, Colorado Springs, Boulder

Utah: Hill AFB

Pennsylvania



Meet ALKU's Military Relationship Specialist: Chris Carney

Christopher Carney was commissioned out of Norwich University into the Vermont National Guard as an Infantry Officer. After graduating from IBOLC and Ranger School, Chris deployed as a Platoon Leader to the Middle East for a year. Now, Chris is working as a Military Relationship Specialist at ALKU where he specializes in military to-civilian recruiting to help service members find employment opportunities.

Web Developer

BAM is a dynamic, multi-disciplinary firm with leading-edge skills in information technology, software development and applied research. Serving government and commercial markets, BAM is committed to its customers and to delivering strong leadership, sound solutions, and innovative thinking.

We have a small company persona with a large company ethos and capabilities; we create elegant solutions to help our clients achieve success by offering a suite of diverse services. BAM offers one of the best benefits packages in the industry: Generous health benefits, PTO, 401K matching, and professional development stipend to name just a few of our benefits and perks.

BAM is seeking a qualified Developer to join its team. The Developer will be responsible for supporting the existing infrastructure as well as developing new technologies. The ideal candidate must display excellent written and oral skills with demonstrated organization abilities and ability to mentor junior developers.

SPECIFIC RESPONSIBILITIES:

- Support website planning and deployment.
- Interact with team to gather and define requirements.
- Analyze the needs and the environment to help make sure the solution the team develops considers the current architecture and operating environment, as well as future functionality and enhancements.
- Coordinate creation and collection of necessary technology components and integrate them into a coherent site design.
- Commit to promoting a collaborative work environment with team members and customers.
- Maintain application technical documentation to assist with application maintenance and upgrades.
- Apply concepts, develops, tests, maintain and supports high-performance, innovative web-based applications.
- Troubleshoot software problems and providing solutions to overcome those problems using the latest technologies.
- Deliver comprehensive web site solutions to satisfy customer requirements, while maintaining configuration management.

PREFERRED EDUCATION/EXPERIENCE:

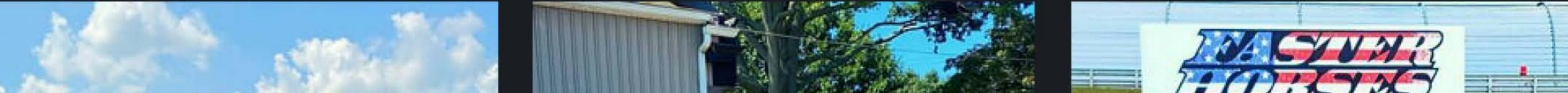
- T3 Clearance preferred
- 3+ years of experience in web development
- 3+ years of experience as a .NET developer with object-oriented programming languages including Java, C#, or C++ in a professional environment

- 3+ years of SQL experience
- Team player with high energy who thrives in an ambiguous environment
- Superb interpersonal and written and verbal communication skills.

Interested applicants please send your resume to Suzanne Amidzich:

suzanne.amidzich@bamtech.net

WE ARE SEEKING ACTIVE/RESERVE OR PRIOR SERVICE MEMBERS INTERESTED IN WORKING SECURITY WITH *NO LONG TERM COMMITMENT* AT 40+ MUSIC FESTIVALS, CONCERTS, AND PROFESSIONAL/COLLEGE SPORTING EVENTS.











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POSITION ANNOUNCEMENT

I. <u>POSITION TITLE/STATUS:</u> Fund Development Director Full-time, 40 hrs./wk., Exempt

II. <u>REPORTING RELATIONSHIP:</u>

Reports to Executive Director

III. <u>SUMMARY DESCRIPTION OF POSITION:</u>

The Fund Development Director is charged with the responsibilities of developing strategies and overseeing fund development performance; managing high-level activities related to leadership gifts, individual donors, fundraising events, foundation grants, corporate outreach, appeals, legacy gifts, new fundraising initiatives; and donor retention, recognition, and upgrade activities. Fund Development activities are completed with guidance from the Fund Development Committee and in concert with the Executive Director and the Board of Directors. The Fund Development Director is responsible for management of the fund development team by fully utilizing and developing their skills, talents, and strengths.

COMPETENCIES:

- A. Excellent writing and organizational skills
- B. Excellent people skills in person and by phone
- C. Excellent public speaking skills
- D. Excellent analytical and critical thinking skills
- E. Excellent creative resource development acumen
- F. Excellent time management skills
- G. Flexibility
- H. Ability to problem solve
- I. Good customer service skills
- J. Ability to be objective and empathetic
- K. Experience working in inclusive and diverse environments

IV. **QUALIFICATIONS:**

- A. College Graduate
- B. Office and computer skills
- C. Fund development database software experience
- D. 5+ years fund development experience
- E. Non-profit management experience
- F. Experience managing a fund development department
- G. Experience managing staff
- H. Fiscal management experience

- I. Experience with planned giving and major gifts
- J. Marketing experience
- K. Board of Directors Committee experience

STARTING SALARY RANGE (LOW TO MID-RANGE): \$63,206 - \$84,500 Annual

DEADLINE: Email your resume & cover letter by Noon, September 6, 2022 to: Deb Cline, Facilities and HR Manager, at debrac@casappr.org. **EOE/Drug Free Workplace**



HIRING AN OFFICE ASSISTANT

The City of Pueblo is hiring an entry-level Office Assistant. This position requires the ideal candidate to efficiently handle front counter responsibilities including but not limited to the use of a computerized cash register, explaining departmental procedures to citizens, accepting documentation such as applications, providing customer service and answering a multi-line telephone system.

To qualify, candidates must have a high school diploma or GED, a valid driver's license and at least one year of successful demonstrated experience in a fast- paced customer service work environment using computers and computer-related equipment.

This full-time position offers the successful candidate a <u>variety of benefits</u> that provide a great work/life balance, a rewarding work environment, and an annual salary of \$33, 383.88- \$41,487.36. Applications will be received from August 25, 2022, through September 14, 2022. <u>Click Here</u> for direct access to the complete job description/qualifications and to apply. Go to <u>www.pueblo.us/jobs</u> for a list of other City of Pueblo open positions.







Find Great City Jobs at www.pueblo.us/jobs.





City is Hiring a Regulatory Compliance Specialist

The City of Pueblo is looking to fill a Regulatory Compliance Specialist position. This is a mid-management position that is responsible for ensuring compliance with regulatory requirements for the Wastewater Department.

This full-time position offers the successful candidate a <u>variety of benefits</u> that provide a great work/life balance, a rewarding work environment, and an annual salary of \$85,179.96 - \$104, 102.76. Applications will be received from August 26, 2022, through September 22, 2022. <u>Click Here</u> for direct access to the complete job description/qualifications and to apply. Go to <u>www.pueblo.us/jobs</u> for a list of other City of Pueblo open positions.







Find Great City Jobs at www.pueblo.us/jobs.





HIRING A UTILITY WORKER:

The City of Pueblo is hiring an entry-level Utility Worker to perform semi-skilled and unskilled labor tasks including maintenance and equipment operation for the Parks, Public Works and Stormwater Departments. This position will require operating light to heavy-duty trucks and a variety of grounds and maintenance equipment. This position is also used as a feeder group for higher-level positions such as Park Caretakers and heavy Equipment Operators.

This full-time position offers the successful candidate a <u>variety of benefits</u> that provide a great work/life balance, a rewarding work environment, and an annual salary of \$36,263.76 - \$45,573.24. Applications will be received from August 25, 2022 – September 14, 2022. <u>Click Here</u> for access to the complete job description and apply. Go to <u>www.pueblo.us/jobs</u> to see all open positions with the City of Pueblo.



Find Great City Jobs at www.pueblo.us/jobs.





We'd like to thank

for your service with an incredible career opportunity.



Great career opportunities available for service members, veterans & military spouses.

- Parts Coordinator / R202206409 / Aurora, CO
- Automotive Inspector I / R202203667 / Omaha, NE
- Automotive Technician III / 222567 / Oklahoma City, OK
- Detail Technician I / R202205038 / Bridgeton, MO
- Automotive Technician II / 225557 / Bridgeton, MO
- Automotive Technician II / R202206167 / Matteson, IL
- Estimator/Auditor II / R202206256 / Matteson, IL
- Automotive Technician II / 226331 / Carleton, MI
- Automotive Technician II / 202202503 / Hamilton, OH
- Automotive Technician II / R202206524 / Grove City, OH

Why you'll love Manheim:

- Sign-on bonuses (available now!), competitive pay plus spot bonuses
- 30+ days of paid vacation and company holidays
- Great health care benefits from day 1
- 401(k) retirement plans with company match
- 10 days of free child or senior care
- Up to \$1,500 in free tools for our new auto techs
- · Career training, GED reimbursement, free ASE training and certification, and more
- Flexible work schedules
- Employee discounts on hundreds of items



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Remote Customer Service Associates

Who we are:

Every minute of the day, people, businesses, and financial institutions are connecting with one another through payments and financial services technology from Fiserv. Fiserv drives this commerce through simplicity and innovation. You most likely use Fiserv products every day and may not even know it. If you have ever used credit card or gift card at a merchant, paid a bill or made a purchase online, used your phone to make a payment, worked in a bank, or reimbursed a friend through a payment app, then you have used Fiserv products.

Who we want:

We are looking for smart, patient, technically savvy, customer focused teammates to help support clients with financial transactions like the ones above. We are looking for problem solvers, people who are willing to take the extra step to provide great service and have the knowledge to learn to troubleshoot basic issues and inquiries about electronic payments and services. This is a fast paced, high volume Call Center role that can be worked in a remote environment for the right person.

In this role, YOU:

- Receive inbound calls from our bank partners, merchants, and card holders, answering questions, while driving issues to resolution to the client's satisfaction. Some of these calls will be technical in nature.
- Help our clients to receive a WOW experience as they interact with someone who can be both an active listener, communicator and help clients discover the best solution.
- Be enrolled in benefits effective of your first day of employment including Medical, Dental, Tuition reimbursement, 401-k, stock purchase program and much more (*Confirm all are effective day 1 and edit accordingly*)
- Will receive state of the art equipment to ensure you can connect to your clients quickly

Requirements for consideration:

- High School diploma or GED
- Minimum of one year of consistent experience working in a customer facing role preferably in Financial Services or Technology support

- Experience in a call center environment or remote (work from home) office experience strongly preferred.
- Quiet and secure working environment so you can manage a consistent flow of calls and client interaction without the disruption/distraction of others.
- Ability to connect to the Internet with an Ethernet Cable with the following Internet speed requirements:
 - Ping less than 50 ms
 - Download greater than 12.0 Mbps
 - Upload greater than 2.0 Mbps

Things to know:

Pay Rate: \$16.50

Training Start Dates: 11 Oct, 18 Oct, 15 Nov, and 29 Nov

Training Schedule and Length: 10 a.m. to 6:30 p.m. EST, M-F

Working Schedule: TBD

Requisition ID R-10281994Date posted 08/21/2022State/Region Kansas

Additional Locations Remote, Alaska; Remote, Delaware; Remote, Hawaii; Remote, Idaho; Remote, Indiana; Remote, Iowa; Remote, Kentucky; Remote, Maine; Remote, Michigan; Remote, Minnesota; Remote, Mississippi; Remote, Missouri; Remote, Montana; Remote, Nevada; Remote, New Hampshire; Remote, New Jersey; Remote, New Mexico; Remote, North Carolina; Remote, North Dakota; Remote, Oklahoma; Remote, South Dakota; Remote, Tennessee; Remote, Texas; Remote, Utah; Remote, Virginia; Remote, Wisconsin; Remote, Wyoming

Pre-employment background and drug test are required.

This is a remote role but may not be performed in the following states: California, Colorado, Connecticut, Illinois, Massachusetts, New York, Oregon, Rhode Island, Vermont Washington D.C or Washington.

Please click on the link below to apply for the position:

https://www.careers.fiserv.com/job/kansas/remote-customer-service-associate/1758/34595832176

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Role – Trainer Location – Work from Home

Application Link : https://us.hgstalentspace.com/easyapply/?SID=1035&RID=5426

The Trainer is responsible for providing effective education and guidance while developing and supporting a customer-focused learning environment that meets business, client and employee needs.

PRINCIPAL DUTIES AND RESPONSIBILITIES:

1. Research, develop, implement and maintain client program learning and development curricula, methods and processes databases, processes and records. This includes but is not limited to lesson planning, curriculum, testing, evaluations and class management.

2. Participate in call calibrations, partner with the client program's Quality Assurance professional and conduct individual call observations in order to assess and measure learning and development curricula to ensure they are relevant to the needs of the changing business.

3. Develop and establish learning and development strategies to align with HGS business strategies and lead initiatives in implementing.

4. Coach and develop customer service representatives to ensure high degree of measurable success.

5. Assist with learning and development intra-department and/or HGS cross-functional activities as needed.

6. Promote and demonstrate customer advocacy and the importance of best-in-class customer experiences to all levels of the organization.

MINIMUM JOB REQUIREMENTS: (Education, Experience, Skills)

1. BA/BS in Education, Business, Communications or related field or related experience is preferred

2. 1 - 3 years of experience in a leadership role in Learning and Development or Training, including at least 1 year in curriculum development and implementation

3. Demonstrated ability to use effective oral and written communication skills to influence and interact at all levels of the organization

4. Demonstrated ability to apply current instructional design and learning development theories, principles and adult motivation and learning techniques such as web-based, computer-based, instructor-led, virtual classroom and performance support

5. Intermediate knowledge of Microsoft Office applications. Multimedia development solutions and other audio/video production tools preferred

6. Demonstrated strong analytical and planning skills, with the ability to work well in a collaborative team environment

7. Self-motivated professional with the ability to accept challenges and work well in a fast-paced, dynamic environment

8. Demonstrated ability to lead, motivate, and develop work team towards improved performance

9. Basic knowledge of call center management systems and terminology preferred

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OUR PERKS:





Text "Apply" to 24508

Message and data rates may apply. You may receive up to six (6) messages per request. **Text FAQ for help to 24508. Text STOP to opt-out.** Please review our Privacy Policy page for more information: https://careers.kohls.com/privacy-policy



Now Hiring Store Supervisors

SUPERVISOR

ONBOARDING

PLAN



GROW YOUR CAREER WITH US!

LEADERSHIP

DEVELOPMENT

PROGRAM

Over **65%** of assistant store manager roles have been filled by store supervisors **promoted from within** Kohl's stores. - *Since 2021*



*Associates who work an average of 15 or more hours per week are eligible. **Associate discount of 15% with an increase to a 35% discount for special events.

NETWORK OF

BUSINESS

PARTNERS





Now Hiring: Store Supervisors



*Associates who work an average of 15 or more hours per week are eligible. **Associate discount of 15% with an increase to a 35% discount for special events.

GROW YOUR CAREER WITH US!

SUPERVISOR ONBOARDING PLAN LEADERSHIP DEVELOPMENT PROGRAM NETWORK OF BUSINESS PARTNERS

Over 65% of assistant store manager roles have been filled by store supervisors promoted from within Kohl's stores. - *since 2021*



Apply Today!

careers.kohls.com/store-supervisors





These companies are looking to hire military talent!

If you are qualified and interested in this position, please send your current resume to Richard Vidoli at: <u>MilitaryTransition@lucasgroup.com</u>

We will call you to schedule an interview.

Position:	Maintenance & Electronics Specialist
Qualifications:	No degree required. Maintenance/Electronic technical experience required. Must have PLC experience.
Location(s):	Denver, CO; Rome, GA (an hour outside of Atlanta); Moncure, NC (30 min outside of Raleigh)
Shift:	M-F 8am-5pm; must be willing to be on call after hours for downtime situations
Compensation:	\$30 - \$38/hr + OT
Job Description:	The Maintenance/Electronics Specialist is responsible for the general maintenance, troubleshooting, and repairs of all manufacturing equipment.
• • •	Responsibilities: Collaborating with an Electrical Systems Project Coordinator on tasks such as basic wiring of industrial equipment Maintaining/troubleshooting plant electrical systems and automated equipment Performing scheduled preventative maintenance Modifying/ updating software and equipment as needed



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START YOUR CAREER IN HEALTHCARE IT TODAY



Getting your first job can be difficult when employers want experience, but in order to gain that experience, you need your first job. This disparity is where we help.

The Optimum CareerPath program bridges the gap between your education and professional career by providing you with the necessary experience and training to start a career in healthcare technology.

/// WHAT IS OPTIMUM CAREERPATH?

Optimum CareerPath is a unique approach compared to many colleges, universities, boot camps, or learning platforms. Traditionally, you pay to learn skills with no guarantee of a job at the end. Accepted applicants will be hired by Optimum and paid from the start of an immersive training program. After completing training, CareerPath graduates relocate and are placed at one of Optimum's US clients.

BENEFITS OF OPTIMUM CAREERPATH



LEARN IN-DEMAND HEALTHCARE TECHNOLOGIES

Learn the most current EHR technologies from certified trainers at Optimum Healthcare IT.



SALARIED COMPENSATION AND BENEFITS Take pride in a salaried position offered with the comfort of benefits.



GAIN PRACTICAL HEALTHCARE INDUSTRY KNOWLEDGE

Develop knowledge and skills for a deeper understanding of the healthcare IT industry.



"I think every one of these young professionals has the opportunity to do something pretty amazing."

RUSS BRANZELL, FCHIME, CHCIO CHIME, CEO & PRESDIENT

WHAT'S INCLUDED?

- Full-time employment with competitive salary and benefits.
- Mentorship and training from experienced healthcare IT professionals.
- Important soft and technical skills needed to succeed.
- Technical certifications throughout training.
- Small group training to both learn together and form a peer support network.
- Relevant and rewarding career after training program.
- Relocation assistance provided after training.



INTERACT & NETWORK WITH HEALTHCARE EXECUTIVES

Establish relationships while learning the latest policies, regulations, and trends in the industry.



CAREER LAUNCHING HEALTHCARE TECHNOLOGY ROLE PLACEMENTS

Set yourself up for a career in healthcare technology.





Transitioning into a Clinical Research Career

Premier Research is a contract research organization that supports highly innovative biotech and specialty pharma companies in transforming ideas into reality. We help amazing science become life-changing therapies for those in critical need.

Find a purpose as a part of our team

Whether you're transitioning from the military, a veteran, or a military spouse searching for a new role, you can find a purpose as part of the Premier Research team. When our team does their best work, the world becomes a healthier place. And we believe that our colleagues do their best work when they are inspired and nurtured. We thrive by bringing together a diverse team committed to promoting respect, cooperation, and flexibility.

We recognize the invaluable skills and adaptability that a military background can provide. Our Boots to Biotech program is designed to support you in reaching your full potential as you transition into a new career.

Are you ready to join us?

Current openings

- Senior Quality Assurance Project Manager
 United States (Remote)
- Associate Clinical Systems Analyst (Remote)
- Risk Strategist United States (Remote)

Premier Research At-A-Glance

A contract research organization Built for Biotech[™], changing ideas into life-changing treatments

- Employees: >2,000
- Headquarters: Morrisville, North Carolina
- Global presence: 20 countries
- Focus areas: Analgesia, Diagnostics, Neuroscience, Oncology, Pediatrics, Rare Diseases, and Women's Health
- Cultural Anchors: Caring & Empathy, Aspiration, Empowerment, One Team

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The people we serve come from all walks of life and backgrounds. YOU can make a difference in their lives and meet the growing needs in our community!

Here's what you can expect when you join Team TRE:



Competitive salaries to attract, and keep, top-quality talent.



Valuable benefits start after 30 days; Medical premiums paid up to 90%, Dental, Life, Pet insurance and more; 401k eligibility and employer match after 90 days.



Generous PTO plus 10 paid holidays per year and enjoy your birthday off, paid!



Flexible work environment with the ability to create your own schedule, half-day Fridays, and the tools to succeed in a mobile workspace.



Collaborative workplace culture with employee-led committees from Gardening to Diversity, Equity, and Inclusion; employee appreciation giveaways, contests, peer recognition, and more.

If you are looking for a rewarding career and have a heart for people, please visit www.tre.org/careers and apply today!



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Empowering People. Strengthening Families. Building Inclusive Communities.



32894	Inside Sales Rep	Southwest Region	Lancaster	California
32920	Diesel Mechanic	Northwest Region	Fresno	California
32969	Diesel Mechanic	Northwest Region	Milpitas	California
32757	Diesel Mechanic	Northwest Region	Chico	California
33233	Equipment Associate	Northwest Region	Redding	California
32862	Tools Product Development Manager	Tool Solutions Region	Wilmington	California
33232	Inside Sales Rep	Southwest Region	Pico Rivera	California
33254	Equipment Associate	Southwest Region	Torrance	California
33314	Branch Manager	Power & HVAC Region	Paramount	California
33137	Mechanic - Experienced	Southwest Region	Chula Vista	California
19673	Equipment Associate	Trench Safety Region	Denver	Colorado
22275	Field Diesel Mechanic Experienced	Midwest Region	Denver	Colorado
23264	Field Diesel Mechanic CES	Midwest Region	Denver	Colorado
25586	Inside Sales Rep	Trench Safety Region	Denver	Colorado
25459	Service Technician	Midwest Region	Denver	Colorado
26144	Diesel Mechanic	Midwest Region	Pueblo	Colorado
26135	Diesel Mechanic	Midwest Region	Henderson	Colorado
26427	Field Diesel Mechanic	South Region	Durango	Colorado
26969	Driver, Route Service - ROS	On Site Services Region	Brighton	Colorado
26975	Equipment Associate - ROS	On Site Services Region	Brighton	Colorado
26970	Driver, Route Service - ROS	On Site Services Region	Brighton	Colorado
26974	Driver, Route Service - ROS	On Site Services Region	Brighton	Colorado
26972	Driver, Route Service - ROS	On Site Services Region	Brighton	Colorado
27588	Inside Sales Rep	Midwest Region	Denver	Colorado
27872	CDL A Driver	Midwest Region	Pueblo	Colorado
28835	Driver CDL A	Midwest Region	Denver	Colorado
28877	Field Diesel Mechanic	Midwest Region	Fort Collins	Colorado
29030	Diesel Mechanic	Midwest Region	Eagle	Colorado
29010	Maintenance Technician	Mobile Storage Region	Henderson	Colorado
29416	Power HVAC Mechanic	Power & HVAC Region	Denver	Colorado
30292	Outside Sales Rep	Trench Safety Region	Denver	Colorado
30557	EQUIPMENT ASSOCIATE ***\$1,500 Sign On	Trench Safety Region	Denver	Colorado
	Bonus***			
30476	Diesel Mechanic	Midwest Region	Pueblo	Colorado

30541	Driver CDL-A	Midwest Region	Eagle	Colorado
30632	Diesel Mechanic	Midwest Region	Fort Collins	Colorado
30937	Diesel Mechanic	Midwest Region	Fort Collins	Colorado
30938	Diesel Mechanic	Midwest Region	Fort Collins	Colorado
31782	CDL A DRIVER	Trench Safety Region	Denver	Colorado
11886	Equipment Associate	Midwest Region	Denver	Colorado
32195	Climate Solutions Tech	Power & HVAC Region	Aurora	Colorado
32292	Sales Rep - Key Account Manager (KAM)	Midwest Region	Grand Junction	Colorado
32509	Inside Sales Rep	Midwest Region	Fort Collins	Colorado
32461	Inside Sales Rep	Midwest Region	Denver	Colorado
32526	Driver CDL A	South Region	Durango	Colorado
32944	Dispatcher	On Site Services Region	Brighton	Colorado
9964	Marketing Automation Specialist	Corporate Region	Stamford	Connecticut
17947	Sr. Systems Analyst	Corporate Region	Stamford	Connecticut
19754	Operations Excellence Manager	Corporate Region	Stamford	Connecticut
23536	Diesel Mechanic - CES	Mid-Atlantic Region	Bridgeport	Connecticut
23692	Programmer Analyst	Corporate Region	Stamford	Connecticut
26819	Sr Analyst, Pricing	Corporate Region	Stamford	Connecticut
27255	Sales Development Program Sales Associate	Corporate Region	Bloomfield	Connecticut
28562	Diesel Mechanic	Mid-Atlantic Region	Bridgeport	Connecticut
28566	Diesel Mechanic - 2nd Shift	Mid-Atlantic Region	Bridgeport	Connecticut
28565	Diesel Mechanic	Mid-Atlantic Region	Bridgeport	Connecticut
29537	Cloud Software Developer (Remote)	Corporate Region	Stamford	Connecticut
29912	Supervisor - Sales Development Program	Corporate Region	Stamford	Connecticut
30020	Request For Proposal Specialist	Corporate Region	Stamford	Connecticut
31139	Manager, Regional Real Estate	Corporate Region	Stamford	Connecticut
31555	Equipment Associate	Power & HVAC Region	Beacon Falls	Connecticut
30990	P053509_MGR, REGIONAL REAL ESTATE	Corporate Region	Stamford	Connecticut
31817	P081417_MGR, REGIONAL FACILITIES	Corporate Region	Stamford	Connecticut
32060	Manager, Design and Construction (REMOTE in	Corporate Region	Stamford	Connecticut
	Western US - CA, AZ, UT, NM, OR, or WA)			
32068	Manager, Design and Construction - REMOTE -	Corporate Region	Stamford	Connecticut
	Western US - CA, AZ, UT, NM, OR, or WA			
32040	Developer, Full Stack	Corporate Region	Stamford	Connecticut



Remote Vacancies

Advanced Medical Support Assistant Closes 9/2/2022

> Staff Psychologist Closes 9/2/2022

*Supervisory Contract Specialist Closes 9/2/2022

Economist / Statistician - Economics Closes 9/2/2022

> Paralegal Specialist Closes 9/2/2022

Human Resources Specialist Closes 9/2/2022

Patent Advisor - General Closes 9/2/2022

Government Information Specialist Closes 9/2/2022

Medical Records Technician Certified Cancer Tumor Registrar Closes 9/2/2022

Quality Assurance Specialist Closes 9/2/2022

Human Resources Specialist Closes 9/2/2022

> Staff Accountant Closes 9/3/2022

Social Science Research Analyst Closes 9/4/2022

Expert, Office of Safety and Security Closes 9/5/2022

Workers' Compensation Claims Examiner Closes 9/5/2022

Registered Nurse Quality Assurance - Clinical Contact Center Closes 9/5/2022

Health System Specialist - Patient Admin Closes 9/5/2022

Supervisory Human Resources Specialist Employee Relations/Labor Relations Closes 9/5/2022

> Loan Technician Closes 9/5/2022

> Auditor Closes 9/6/2022

> Interdisciplinary Closes 9/6/2022

Technical Communications Specialist Closes 9/6/2022

> Education Program Specialist Closes 9/6/2022

Risk Management Specialist Closes 9/6/2022

Click on the job title to access the announcement.

*Announcement will close at 200 applications which can be sooner than the close date.



Transportation Security Specialist (Vetting) Closes 9/2/2022

> Army Emergency Relief Specialist Closes 9/2/2022

> > Gardener Closes 9/2/2022

Health Technician (Opthalmology/Optometry) Closes 9/2/2022

Operations Research Analyst Senior Operations Research Analyst Closes 9/2/2022

> Public Affairs Specialist Closes 9/2/2022

Nurse (Clinical/Emergency) Closes 9/2/2022

Executive Staff Specialist Closes 9/2/2022

Firefighter - Hazardous Materials Technician & Basic Life Support Closes 9/2/2022

Supervisory Human Resources Specialist Closes 9/2/2022

Recreation Aid - Lifeguard Trainee Closes 9/5/2022

> Pharmacy Technician Closes 9/5/2022

Clinical Laboratory Scientist Closes 9/5/2022 Food Service Worker Closes 9/6/2022

IT Specialist - System Administration Closes 9/6/2022

Target Systems Equipment Worker Closes 9/6/2022

> Program Analyst Closes 9/6/2022

Store Worker Closes 9/6/2022

Security Guard Closes 9/6/2022

Facilities Support Assistant Closes 9/6/2022

Supervisory Pathology Technician Closes 9/6/2022

> Writer-Editor Closes 9/6/2022

Registered Nurse -Behavior Health Integrated Program Closes 9/7/2022

> Program Specialist Closes 9/7/2022

Custodial Worker Closes 9/8/2022

Recreations Assistant NF-02 Closes 9/8/2022

Click on the job title to access the announcement Additional Fort Carson/Colorado Springs area positions: <u>USAJOBS Ft. Carson</u>



Visit Colorado Springs is one of the leading Destination Marketing Organizations in the nation with a respectful, high energy, and harmonious staff that cooperates to accomplish operational goals. We provide strong leadership and accurate directions along with extensive training to optimize your success. Our mission is to bring economic vitality to Colorado Springs and the Pikes Peak Region, and we partner with more than 500 businesses in the travel and tourism industry to make that happen.

We are looking for a professional self-starter who is good with people, has excellent customer service and project management skills, has a strong capacity for detail, and enjoys working with others in a fastpaced environment. We need an outgoing team player who is comfortable handling multiple projects at a time. You will be working in a cooperative, harmonious environment and provided with consistent direction and constructive feedback. Within organizational guidelines, you will have the opportunity for independence, empowerment and self-direction. This is a non-exempt, salaried position with no commissions paid. If you are a good match for VCOS and this specific opportunity, please read our Position Description below and if interested, send us a cover letter and resume (in a single document) – no phone calls please.

POSITION INFORMATION				
Position Title:	Group Sales Manager		Posting Date:	8/22/2022
Department:	Sales	Reports To: Vice Preside	nt of Sales	

FLSA CLASSIFICATION

Exempt

Non-Exempt

PURPOSE

The Group Sales Manager is a key point of contact for VCOS Sales Mission to maximize the effectiveness of group sales to the destination. This position works under the direction of the Vice President of Sales and assists the Senior Director of Sports and Events to bring visitors to the area and increase the success of our lodging partners, assist in partner advertising and other partner marketing opportunities for group sales. Flexibility and diligent follow through are important characteristics as well as the ability to handle a variety of diverse projects from day to day. The position also supports the success and profitability of special events by planning, marketing, executing and making events more efficient in both cost and time involvement. This person must be detail oriented with experience working in a fast-paced, team-oriented environment. The Group Sales Manager must have a high level of energy, a friendly outgoing demeanor, and is comfortable with initiating phone, in-person and email communication between VCOS, partners and planners. In this important role, this position helps to increase sales focus for the organization to fulfill its mission to bring economic vitality to Colorado Springs and the Pikes Peak Region through its sales efforts.



ESSENTIAL DUTIES/RESPONSIBILITIES

- Contact/call/visit clients and prospects in assigned markets
- Marketing/Selling Colorado Springs and the Pikes Peak region as a meeting and event destination
- Attend Tradeshows, nationally and locally, to meet potential clients and create/extend relationships
- Attend and/or host local events for clients and prospects, often after-hours and on weekends
- Be a liaison with other departments and external parties with respect to sales markets and activities

	MINIMUM QUALIFICATIONS
Education	Minimum high school diploma; additional education and training preferable
Experience	Minimum three (3) years hospitality or CVB sales experience; other sales experience may apply
Knowledge, Skills & Ability	 Strong sales and negotiation skills Strong knowledge of local tourism/hospitality industry and facilities High energy level and proven ability to take initiative with projects Strong interpersonal skills, maturity and good judgment; Maintain professional presence Ability to travel locally and for several days within the United States/Canada as required Effective communicator, verbally and in writing, with a diverse range of individuals Ability to work collaboratively with our team and our partners Proven problem analysis and resolution skills; exceptional analytical skills Efficient and proven organizational skills; detail oriented, meets deadlines, manages multiple projects/responsibilities simultaneously Reliable, dependable, flexible and responsive Proficient technology skills; versed in MS Office (Word, Excel, PowerPoint & Outlook), web browsers and Customer Relationship Management (CRM) software Valid driver's license required
Traits for Success	 Dependable, steady and efficient Ability to learn procedures & follow instructions Confidence to suggest process and policy improvements Friendly and dedicated to people, strong customer service skills Projects a professional image and attitude Cooperative with staff, partners and visitors Thorough with details and processes
Working Relationships	All levels of VCOS employees, VCOS volunteers and VCOS partners



Salary Range \$50,000 - \$60,000 based on skills and experience

Application Instructions (please read carefully and follow all instructions)

Please email <u>cover letter and resume</u> to <u>Kathy@VisitCOS.com</u> before 5:00 pm, September 9, 2022. Cover letter and resume should be in a <u>single</u> Word or PDF document, <u>not</u> within the body of the email. In the cover letter, please address specifically how you meet the above requirements. No calls, please.



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