Greetings,

Non-MSEP employer Power Home Remodeling is hiring multiple Outside Sales Representatives to support the following areas: New Jersey, Connecticut, Massachusetts, Maryland, Pennsylvania, Georgie, Florida, Texas and Colorado.

To review the position details, please view the description below or visit: <https://apply.workatpower.com/jobs/0b1cd1e390ae28ae2a6cbf3ac3ad0ea2137bfe320d428ae90d86d4b1fc661d80>

In order to apply for the position, please email your resume to the point of contact, Mr. Rafael Sotoliriano at rafael.sotoliriano@powerhrg.com.

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| **Position Title:** | | Outside Sales Representative | |
| **Position Summary:** | | A full-time W-2 outside sales position, your role will be to develop relationships with pre-qualified prospective and existing customers.  You are not responsible to generate your own leads. Prior to your first interaction with prospective customers, 75% of the legwork has been done for you. We have a very rigorous pre-qualification process that ensures we are putting our sales reps in the best possible position to succeed.  Your only focus has to be on your career. We only ask you to learn our primary product lines, stay true to your training and deliver a proven sales presentation to consumers that truly need what you offer. | |
| **Position Responsibilities:** | | • Delivery of interactive sales presentations on eco-friendly, green products and services to decision makers  • Participation in ongoing sales training and coaching camps on a weekly basis  • Team building and mentorship  • Strategic presentation development | |
| **Position Requirements:** | | • Highly developed interpersonal, organizational and communication skills  • Ability to speak publicly with confidence and poise  • Strong sense of ambition, self-motivation and self-discipline  • Ability to work both independently and in a team setting  • Naturally outgoing and articulate individual who thrives in social settings  • Previous sales experience preferred  • BA/BS preferred | |
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If you have any questions about the position please contact the point of contact, Mr. Rafael Sotoliriano at rafael.sotoliriano@powerhrg.com.

Thank you for your continued support of our military spouse community.

Thank you,

[Insert signature]